



Making the **digital**
transformation for oil and gas
more secure and productive





Digital transformation has become a strategic priority for the oil and gas industry. As companies continue to recover from the deepest and longest downturn in the last three decades, the benefits of streamlining operations and reacting quickly to market conditions are too big to ignore.

Driven by the need to make money in a new economic reality, oil and gas companies are using digital innovation to optimize and transform operations from manual, antiquated processes to ones that are more efficient, secure, and integrated. Companies that successfully transform realize new operational efficiencies, greater productivity, and cost savings that can directly impact the bottom line.



SUCCESS STORY

A leading oil and gas company implemented role-based access request and provisioning to more than 10,000 employees. After migrating to IdentityIQ, they processed 1,200 access requests in the first week and decreased the average request fulfillment time from a week to two hours – with many being completed in 20 minutes.

From digital transformation to the security evolution

Technology has infused our lives. People expect always-on connectivity and easy access to information and applications – in their personal lives and in business. With the proliferation of digital technology comes the challenge of managing identities across your enterprise. For companies in the oil and gas industry, this means ensuring employees, contractors, suppliers, business partners, system resources, robot identities, and IoT devices are all connected to the right information, at the right time.

Manual, siloed identity processes consume significant resources across your organization. In addition to being error prone, these processes can create long waits that prevent employees and other workers from being productive. They introduce risk, as hackers are continuously trying to obtain sensitive data, and exploiting employee and third-party access consistently provides an easy way in.

Adding further complication, the lack of digital skills in the oil and gas industry has proven to be a significant barrier to the adoption of digital initiatives. Finding ways to embrace innovation while leveraging existing skillsets will be crucial.

Automating the identity process can help secure your oil and gas enterprise, reducing risk, complexity, and siloed workflows across the company. Leaving legacy identity management processes behind requires a new mindset, but the results – operational efficiency, workforce productivity, better collaboration – deliver the edge the oil and gas industry needs to thrive in its new reality.

Identity is the new perimeter

Ultimately, identity programs should efficiently deliver access to users – securely and confidently. With SailPoint, you can support your digital transformation with a security strategy that properly governs users and their access to corporate resources.

With SailPoint's open identity governance platform, you can see and control user access to all your applications and data, whether they reside in the cloud, on-premises,

or are legacy systems that are crucial to your operations. This level of visibility helps you stay secure and compliant at all times by providing the answers to three critical questions:

1. Who has access to your applications and files?
2. What can be done with that access?
3. How is that access being used?

Using the power of artificial intelligence and machine learning, SailPoint learns and adapts to your organization, providing you with the power to make smart access decisions, right away.

- Quickly scale your workforce with faster onboarding, and reduce the time it takes to give them access to the right applications and information.
- Easily manage contractors, third parties, and contingent workers, ensuring they have access to only what they need to get the job done and immediately terminate access when they're finished.
- Rapidly bring cloud, legacy, and proprietary applications under governance.
- Ensure sensitive data is only accessed by the right people, in the right locations.
- Receive prompt insight and recommendations that help you address suspicious or unusual access.
- Manage access to data and files stored on-premises or in cloud storage systems including Box, OneDrive, Dropbox, SharePoint, and Google Drive.

Easily integrate SailPoint into your environment

With a variety of deployment choices, you can select the solution that meets your digital transformation strategy and supplements your existing skill sets. Options include:

- From the cloud as a multi-tenant SaaS solution
- On your organization's AWS or Microsoft Azure instance
- As a cloud managed service supported by SailPoint or our certified partners
- From your dedicated data center or private cloud

SailPoint offers more than 100 out-of-the box provisioning and governance connectors. These allow you to connect to directories, databases, operating systems, enterprise applications (e.g., SAP, Oracle, ServiceNow, Workday), and SaaS applications (e.g., Salesforce and Google) quickly and easily.

Solidifying identity's place in the security ecosystem

Since 2005, SailPoint has developed creative solutions that solve real business challenges. Many of the biggest brands trust us with their identities. Our commitment to helping customers run their companies better and faster, while positively impacting the bottom line, is just one of the many reasons why we've earned a solid reputation and have respected partnerships around the globe.

- Trusted by more than 1,300 customers worldwide, including 2 of the world's top 10 highest revenue-generating oil and gas producers and 3 of the largest oil and gas companies in the U.S.
- Named a Leader in Gartner's Identity Governance and Administration Magic Quadrant for the last six consecutive years.
- Enjoy a 95% customer retention rating across all industries served.
- Established a network of more than 300 partners worldwide.



Make the move to a proven identity governance solution

Improving operational efficiency, minimizing risk, and transforming workflows are initiatives that must happen to thrive in the oil and gas industry. SailPoint enables you to do just that by:

- Drastically reducing the time associated with provisioning and deprovisioning user access. That means your engineers, field workers, and analysts won't have to sit idle waiting to gain access to data and applications. Plus, contractors, vendors, and suppliers can be onboarded and removed in minutes – without needing to store their identities in your HR system.
- Consolidating audit and compliance reporting in one place, so you can address requirements continuously and provide a paper trail to prove compliance.
- Minimizing the burden on IT teams by eliminating manual, repetitive processes that take them away from more strategic, business-focused initiatives.
- Providing total visibility and governance into file management. You can see exactly where sensitive data lives, lock down and govern access at the file level, and monitor who has access.
- Quickly integrating systems and rapidly on-boarding and de-provisioning workers and during mergers and acquisitions through rapid application onboarding and Active Directory clean-up.

Enable your business to embrace the digital transformation and all the benefits that come with it.



Move from outdated, manual processes for an **ROI of up to \$1 million in year 1**

40%
decrease

in routine help desk calls



Slash time spent completing user access reviews **by 33%**

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SailPoint, the leader in enterprise identity management, brings the Power of Identity to customers around the world. SailPoint's open identity platform gives organizations the power to enter new markets, scale their workforces, embrace new technologies, innovate faster and compete on a global basis. As both an industry pioneer and market leader in identity governance, SailPoint delivers security, operational efficiency and compliance to enterprises with complex IT environments. SailPoint's customers are among the world's largest companies.