

Life Science Identity Security: Securely manage all your non-employees

Pharmaceutical and other life sciences organizations depend on a vast network of identities beyond employees. Research collaborators such as contract research organizations (CROs), clinical trial staff, contract manufacturers, consultants, and business partners play essential roles in driving innovation and operations. Manually managing access for these third-party non-employee identities can lead to inefficiencies, delays, and security risks.

SailPoint Non-Employee Risk Management offers a purpose-built solution to manage non-employee identities with precision and scale. Together with SailPoint Identity Security Cloud, you can secure third-party identities, streamline onboarding, and automate provisioning processes to ensure compliance while boosting operational efficiency.

Feature overview

SailPoint Non-Employee Risk Management minimizes risk and enhances efficiency by providing full visibility and governance over who needs access, why they need it, and when it should be adjusted or revoked.

Identity solution

Centralized and scalable solution for all third-party non-employees

Non-employee record

System of record for identity access

Strengthens security

Full visibility into your non-employees and their access



Enables collaboration

Both internal and external users can easily contribute information for onboarding

Simplifies audits

Captures essential identity data and documents the entire non-employee lifecycle

Process orchestration

Flexible workflows for onboarding, offboarding, and daily lifecycle management

Benefits

Take control of your non-employee identities:

- **Maintain identity continuity for complex, long-term collaborations.**
Example: A multi-year clinical trial for a breakthrough therapy involves a network of collaborators, including CROs, academic research institutions, and independent investigators. Each partner participates at different stages—initial recruitment, data analysis, and long-term follow-up. As the trial progresses, team members join and exit, change roles, or shift between organizations. SailPoint ensures that each participant's access adapts dynamically across their involvement, preventing duplicate or orphaned accounts while maintaining compliance with strict regulatory requirements.
- **Accelerate onboarding for third parties and business partners.**
Example: A CRO hires external clinicians for a clinical trial. Delegated administration allows the CRO to onboard its staff directly into your systems without manual effort, ensuring productivity from day one.
- **Centralize and scale identity data for informed access decisions.**
Example: Ensure a clinical trial lead who transitions between projects or sites has a single, consistent master identity. This eliminates duplicate or orphaned accounts and provides accurate, role-based access wherever it's needed.
- **Manage surges in non-employee staffing demands.**
Example: Quickly onboard field staff, travel nurses, and affiliate physicians during high-volume initiatives such as large-scale drug trials or vaccine distribution campaigns.
- **Simplify audit and compliance for regulated environments.**
Example: With SailPoint reporting, track which contract manufacturers or external researchers can access your data, applications, and systems. Ensure compliance with regulatory frameworks like GxP.
- **Maintain identity continuity for evolving relationships.**
Example: A consultant supporting drug development becomes a permanent employee and eventually transitions to a business partner retains a single, adaptive identity. This ensures uninterrupted access while dynamically aligning with their changing roles and responsibilities.

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With **SailPoint Non-Employee Risk Management**, your organization can govern the identities of external contributors with the same rigor as employees, meeting the unique challenges of pharma and other life sciences head-on.



About SailPoint

SailPoint equips the modern enterprise to seamlessly manage and secure access to applications and data through the lens of identity – at speed and scale. As a category leader, we continuously reinvent identity security as the foundation of the secure enterprise. SailPoint delivers a unified, intelligent, extensible platform built to defend against today’s dynamic, identity-centric cyber threats while enhancing productivity and efficiency. SailPoint helps many of the world’s most complex, sophisticated enterprises create a secure technology ecosystem that fuels business transformation.

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